



Press release

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Two large German Engineering Suppliers use synergies and agree on collaboration

Since the beginning of August, an agreement on comprehensive collaboration in the sector of aerospace exists between the engineering supplier CeBeNetwork GmbH Engineering & IT (CBN) and IndustrieHansa Consulting & Engineering GmbH (IH). Already in November 2008, the CEO's Dr. Frank Arnold, CBN and Uwe Hihn, IH agreed on letting go both enterprises in their striving for successful growth on common ways. In the future, joint projects in the field of structure design and cabin will be executed for clients like Airbus, EADS and further large aerospace company.

Both engineering suppliers – the CeBeNetwork Group whereof Voith Industrial Services holds the majority interest since 2008 as well as IndustrieHansa – look back on long-term experience and have expertises in the sector of aerospace, automotive and special engineering.

The compiled know how created an excellent and sustainable reputation for both companies. This can also be seen in the fact that the partnership between CeBeNetwork as EADS E2S preferred supplier for engineering services and IndustrieHansa is explicitly appreciated by both companies' clients. "The challenging market situation within aerospace favour agreements like ours," says Dr. Frank Arnold, CEO of the CeBeNetwork Group. Since the amount of assigned offshore contracts will increase, companies will have to use synergies in order to face these challenges. Just like Arnold, Uwe Hihn, CEO of IndustrieHansa GmbH, is convinced that a co-operation means a stronger position towards competitors pushing into the market.

The collaboration will complete the broad spectrum of both companies. Thereby, clients' demands will be met in a more tightly focused and enhanced way.

CeBeNetwork Group

As EADS E2S preferred supplier for engineering services, the CeBeNetwork Group is one of the largest company of the European aerospace supplier industry. Founded in 1996 as classic service supplier within the engineering and engineering-related information technology, CeBeNetwork today realizes complex development projects for the European aviation industry and innovative industries worldwide. Furthermore, worldwide co-operations enable us to establish new production sites in order to systematically meet the demands of aircraft manufacturer as well as airlines in the question of assembly and overhaul. Thereby, CeBeNetwork claims first-class quality in order to ensure innovative system solutions and individual service for our customer. The group of companies – led by the Holding located in Bremen – comprises operative companies and further sites in Germany, France, the United Kingdom, Spain, the United Arab Emirates and India. Since 2008 Voith AG holds a majority stake at CeBeNetwork. Within the division Voith Industrial Services CeBeNetwork represents the aerospace sector.

IndustrieHansa

IndustrieHansa with headquarters in Munich is one of Germany's largest engineering company with focus on automobile and aviation industry as well as the energy sector. IndustrieHansa was founded in 1977 as a classic service supplier and has established to an accepted provider of high-quality service along the target market's process chain. Currently, IndustrieHansa employs about 800 highly qualified employees in the sectors of digital engineering, industrial engineering and technical documentation. One of IndustrieHansa's unique sellingpoint is the sustainable usage of synergies between consulting, training and engineering in the sector of product design in order to meet the increasing client's demands of quality, flexibility and adherence to schedule. Within aerospace industry, IndustrieHansa looks back on more than 20 years of experience and ranks among the elitist circle of supplier for EADS and Airbus in the field of development and series production support for aircraft programs.

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